

# Mark Nerland

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## EDUCATION

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### **Bachelor of Commerce, Smith School of Business, Queen's University, Kingston, ON** **2020**

- **Awards:** Camrose Kodiaks' Scholastic Player of the Year, Alexander Rutherford Scholarship, Queen's Excellence Scholarship
- **Education:** Excelled in Financial Accounting (A+)
- **Competition:** 2<sup>nd</sup> in College Pro case competition

### **High School Diploma, West Island College, Calgary, AB** **2015**

- Graduated with a 92% average and was awarded the Business Institute Certificate for exemplary contribution to the community
- Placed 3<sup>rd</sup> in Trico Homes case competition
- Participated in Experiential Business Leadership Camp, developed public speaking, critical thinking, and problem solving

## EMPLOYMENT EXPERIENCE

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### **Construction Installation Technician, Greg Martineau Projects, Calgary, AB** **Summer 2016**

- 1 of 2 employees that managed, organized and distributed all materials on a large scale multi-family development project ~\$3,000,000
- Assisted with the management of 40 contracted laborers, and oversaw construction site logistics
- Commended by senior management for hard work and reliability, which resulted in the project running ahead of schedule

### **Salesman, Ernie's Sports Experts, Grande Prairie, AB** **2015 – 2016**

- Organized inventory, provided customer service and operated silk screen machinery
- Gained a fundamental understanding of how retail businesses operate
- Customer relations allowed me to develop an aptitude for sales, as well as the ability to resolve complicated issues during pressured situations

## EXTRACURRICULAR & LEADERSHIP EXPERIENCE

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### **Sponsorship Coordinator, Queen's Finance Association Conference (QFAC), Kingston, ON** **January 2017**

- Assisting in the planning and execution of Canada's premier undergraduate finance conference, with over 100 delegates
- Promoted from position of First Year Representative to advance and maintain sponsorship relations
- Responsible for securing sponsorship budget of ~\$80,000 from ~30 highly regarded financial institution

### **Athlete, Alberta Junior Hockey League, Grande Prairie, AB** **2015 – 2016**

- Successfully completed three years of Jr. A hockey, engraining habits of execution, personal accountability and hard work
- Developed leadership and teamwork skills as an assistant captain, who was responsible for managing a 25 person team
- Demonstrated the ability to learn quickly; recognized through verbal and written acknowledgment as the most improved player

### **Volunteer Instructor, Okotoks Leadership Programs, Calgary, AB** **2012 – 2016**

- Contributed as a volunteer in the local community through a variety of initiatives over a four-year period
  - o *Day Camp Instructor:* Supervised groups of young children and helped manage camp logistics, which allowed me to develop excellent communication skills with parents and young children
  - o *Big Brother Big Sisters Mentor:* Mentored a young boy in a low-income community for 5 months. I taught communication and life skills and acted as a personal confidant, which instilled in me the ability to take on responsibility in a leadership position
- Nominated for Leaders of Tomorrow Award by town of Okotoks, Alberta, for superb dedication to the community

## ADDITIONAL INFORMATION

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- **Additional Involvement:** High School Marketing Club and Investment Trading Simulation
- **Travel Studies:** Cambodia, Vietnam, China, Europe (Vimy Ridge 90th Memorial Service)
- **Interests:** Travel, weightlifting, hockey, hunting